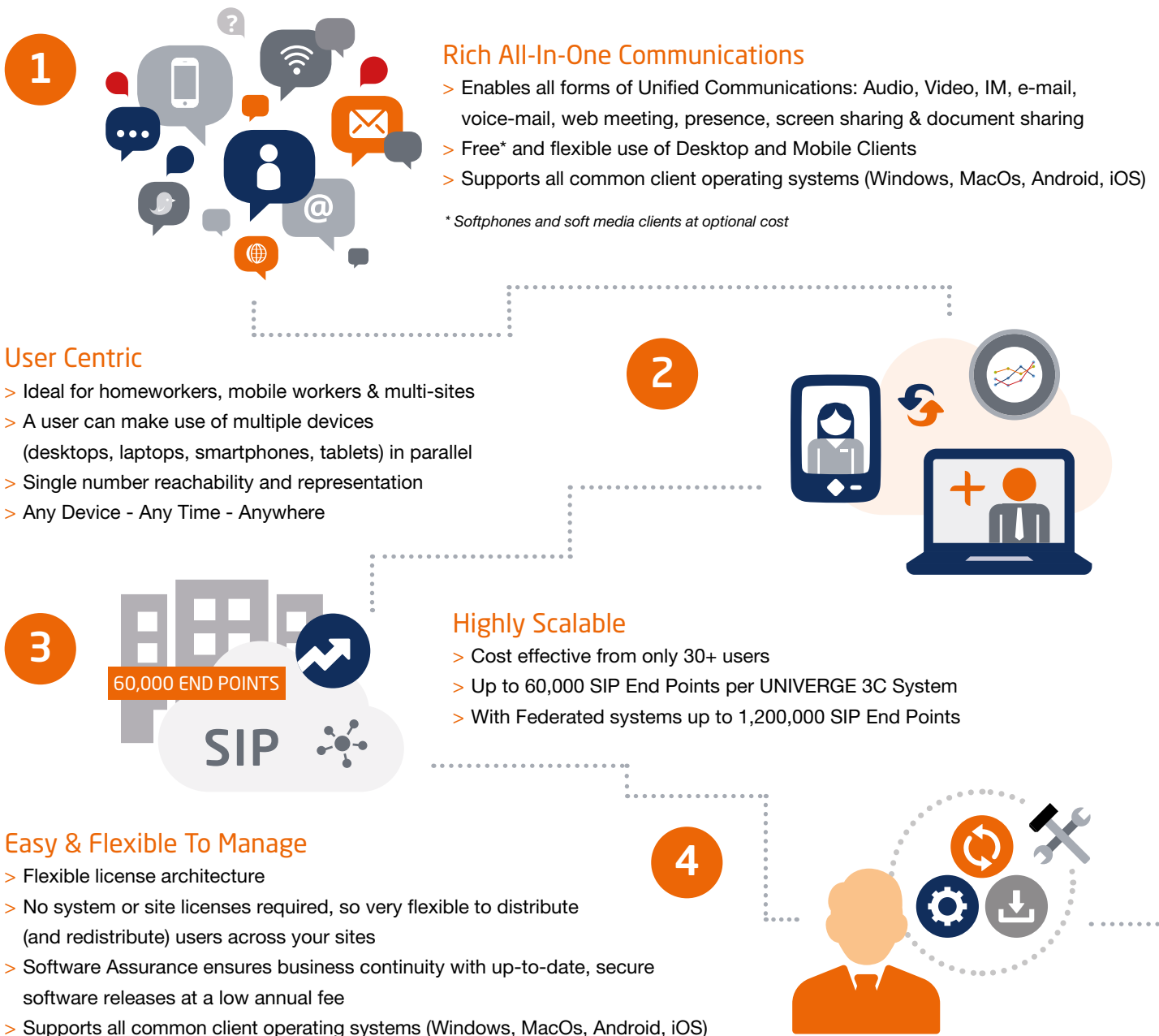


10 Business Benefits of UNIVERGE 3C

UNIVERGE 3C – a powerful and innovative IP telephony, Unified Communications, collaboration and software service brought together in a single solution that operates across premise, cloud or hybrid environments.



Superb High Availability

- > Geographical Redundancy/Disaster Recovery supported natively
- > At no additional licence costs



5

Reliable & Secure

- > Certified by the US Department of Defense ('JITC' certification)
- > Unique secure DOD Mobility solution
- > NEC is a global and stable company – reliable and future proof vendor

6



Cost Effective & Transparent

- > Lowest Total Cost of Ownership in the industry (see Stein RFP)
- > For years the best in class at Enterprise Connect (see Stein RFP)
- > Straight forward Linear Pricing Model with just 7 licences (User, Station, Softphone, Trunk, Collaboration, VoiceRecording, VoiceMail)
- > NO separate system licences or licences for all kind of features

7



8



Open & Versatile

- > Open Web Services
- > Business Process Integration with well documented software development kit
- > Federation with other 3C networks as well as with Skype For Business
- > Versatile Deployment either in the Cloud, On Premises or Hybrid
- > Appliance based or on Virtual Machines

Dynamic Web Meeting

- > No fixed pre-configured meeting rooms required
- > Cost Efficient and Easy to Use
- > Example: 100 seats can be dynamically used for 2 Meetings each with 50 participants, 20 meetings of 5 participants, etc.

9



10



Safeguards Investments

- > A solid roadmap ensures compatibility with NEC's terminals and applications
- > Users not forced to a complete forklift at each new product life cycle

For further information please contact your local NEC representative or:

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