

### **UC Connector**

# **NEC & Skype for Business Integration**

NEC's UC Connector integrates Microsoft with NEC Enterprise Communications by enabling Skype for Business users to access their company's NEC communications infrastructure in full, choose the preferred voice path and manage call routing to a person's office, mobile or home number.

UC Connector leverages and extends simple Skype for Business capabilities like Presence and IM to become a more complete UC solution - by adding enterprise grade voice and rich call control functionality. Hence, UC Connector brings the best capabilities of NEC and Microsoft together.

#### Highlights

NEC UC Connector brings the best out of NEC and Microsoft, by enriching Skype for Business with:

- > NEC's wide range of rich and reliable voice capabilities
- > Intuitive call control features
- > Telephony presence
- > Interoperability with Microsoft Outlook
- > Call transfer & telephony conferencing

#### Delivering on the Smart Enterprise

Taking full advantage of NEC's approach to Empowering the Smart Enterprise, UC Connector provides users with a truly unified desktop and enriches extends NEC's rich UC&C to their Microsoft environment.









# **UC Connector Key Benefits**

Some of the most important reasons why enterprises choose NEC's UC Connector as their solution for integration with Skype for Business are:

#### NEC's wide and powerful range of voice capabilities

NEC is a well-established global IT and Communications vendor and has for decades been providing enterprise quality voice systems. UC Connector is a plug-in which seamlessly integrates all of NEC's powerful voice capabilities with the Skype for Business environment. It allows users to use their Microsoft Skype for Business and Microsoft Outlook Client as an interface to their company's reliable NEC voice infrastructure.

#### Elegant user experience

Combining 'Convenience' and 'Simplicity', we create the user experience that meets the highest expectations of any generation. NEC's UC Connector adds this experience with an extremely user friendly interface for Skype for Business. Intuitive capabilities like 'Drag and Drop to Call' make it very easy and convenient to make calls from Skype for Business or Outlook.

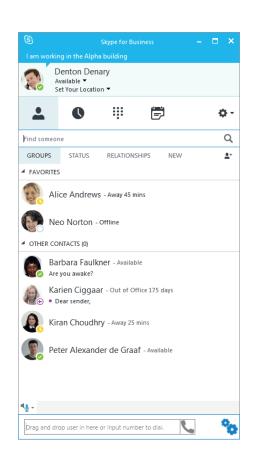
#### Seamless integration

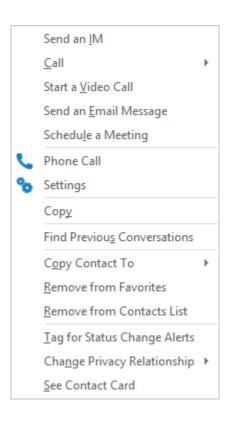
There are other Skype for Business integration solutions in the market. However, these solutions do not provide users with the familiar and user friendly Skype environment they are used to, but mould Skype for Business into their own proprietary solution.

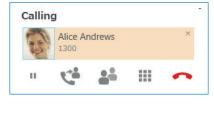
UC Connector preserves the authenticity of the Skype for Business environment and maintains the Skype for Business experience. With UC Connector users will not notice any change in their user environment.

#### Interoperability makes communication easy

UC Connector provides extremely effective interoperability between Microsoft and NEC environments. For instance, users can make calls from their Skype for Business client. Users can also make calls from other Microsoft applications like Outlook or MS Excel. Besides, during a call their







telephony status - 'in a call' - will be visible to other Skype for Business users.

#### Improves reachability

Skype for Business becomes worthless if users don't have good internet connectivity. Generally, Skype users cannot make calls to remote workers. UC Connector resolves these limitations by allowing users to direct calls through Skype for Business to mobile numbers. It doesn't matter where colleagues are, UC Connector enables users to reach them through Skype for Business, enhancing mobility and reachability.

### Preserves and exploits existing communication investments

Any organization nowadays needs integrated business communications with IM, Presence and Voice as one system. Most customers use Skype for Business IM and Presence solutions, but when they want to integrate IM and Presence with their voice platform, they have to abandon their existing Skype for Business infrastructure. They are obliged to purchase a proprietary IM and Presence application from their voice platforms suppliers.

NEC customers however don't need to cannibalize their Skype for Business infrastructure. UC Connector integrates NEC Voice with their existing Skype IM and Presence and protects their existing investments.

#### Easy to deploy and maintain

Other solutions which combine enterprise voice with Microsoft involve integration of multiple-party components. Integration of multi-party components often becomes a nightmare for IT Managers aiming to synchronize all providers when implementing enterprise voice in Skype for Business.

UC Connector is a client side integration with Skype for Business. It therefore eliminates many of such integration points. It does not require components like third party gateway, session border controllers (SBC) or Microsoft mediation servers. It also doesn't need server side integration or any changes in the existing Skype for Business side infrastructure. Hence, it saves IT manager's precious time and effort.



#### Less expensive compared to its peers

Eliminating the need of multiple integration points like gateways or Microsoft mediation servers, NEC's UC Connector provides customers with a significantly lower total cost of ownership (TCO) than other solutions. Besides, the NEC UC Connector solution is substantially less expensive than Microsoft-only solutions.

#### Reliability and quality

Over the past years, as Skype for Business/Lync users deployed PBX functions, a segment of users complained about its voice quality and reliability. In most cases, this is due to WAN/LAN network congestion and the complexity of managing all devices (SBC & Gateways) in the Skype for Business/ Lync architecture.

UC Connector uses Skype for Business just as a signaling interface. It does not require Skype for Business voice media. It thus preserves the reliability and quality of voice by using only NEC's voice media.

#### Software Assurance

The NEC UC Connector is covered by NEC's Software Assurance Program. This means that customers automatically benefit from all enhancements that NEC will add to the products in the future.





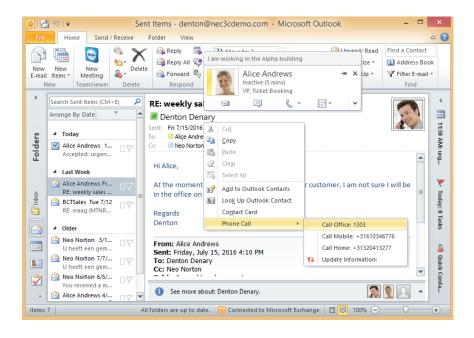




## Main Features

NEC's UC Connector enriches your Microsoft Skype for Business environment with the following features:

- > Integrates enterprise class, secure and reliable NEC voice capabilities with Skype for Business.
- > Enables users to make calls to the desired number. For instance, a user can make a call to someone's office number, home number or mobile number, etc.
- > Provides intuitive options to make a call from Skype for Business- drag and drop, right click of the mouse or type the number
- > Allows users to call through other MS Office applications like MS Outlook, MS Excel, etc. Users can for instance right click on the contact in a mail preview or just drag and drop the contact from Outlook mail preview to Skype for Business to make a call.
- > Enables users to receive inbound call notifications. They see the incoming calls in the pop-up window, including name and telephone number.
- > Provides 'hold and transfer the call' capabilities to the user.
- > Allows users to start a 3-party telephony conference call (including PSTN call).
- > Depending upon the PBX capabilities it supports a wide range of terminals - DECT, desktop phones, Softphones, etc.
- > Adds the 'Telephony status' to Skype for Business. For instance, if a user makes or receives a call, his presence status 'In a call' is visible to all other users in the Skype for Business environment.



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